#### **APD Regional Map**



Lower turnover rate employees with disabilities are more likely to have, at minimum, equivalent or better attendance records than other workers. They tend to be loyal to employers and remain in their positions for many years.

**Decrease in company cost** employers are then able to decrease the cost of training new employees.

Build a new market or customer base— customers tend to frequent or patronize businesses that reflect them. Hiring employees with disabilities will expand employers' customer base.



Southern Region 305-349-1478

Miami-Dade and Monroe counties



# Better Your Bottom Line

Hiring employees with disabilities is good for business

Agency for Persons with Disabilities 1-866-APD-CARES (1-866-273-2273) (850) 488-4257 apdcares.org

### Who Are We and How Can We Help Your Business?

The Agency for Persons with Disabilities (APD) works in partnership with local communities and businesses to help people with developmental disabilities attain competitive employment. We strive to help businesses bridge the gap in employment with innovative strategies to create successful work cultures for people with disabilities. Employers say the most important soft skills they look for are dependability and reliability

*Employees with disabilities characteristically meet or exceed expectations in both areas* 



#### What is Supported Employment?

Supported employment is a way of helping people with significant disabilities gain financial independence by obtaining and maintaining competitive employment. An employment specialist assists with trainings, work customs, motivation, and productivity of the employee. The employer does not pay for supported employment services.

# Federal Tax Incentives for Businesses:

Work Opportunity Tax Credit (WOTC): Encourages employers to hire targeted groups of job seekers by reducing employers' federal income tax liability.

## Architectural/Transportation Tax Deduction:

An annual deduction of up to \$15,000 is available to businesses of any size for the cost of removing barriers for people with disabilities.

Small Business Tax Credit: Small businesses with either \$1 million or less in revenue or 30 or fewer full-time employees may take a tax credit of up to \$5,000 annually for the cost of providing reasonable accommodations.

#### Helping Employers Diversify the Workplace

Studies show hiring people with disabilities can cause an increase in a company's level of productivity, create better solutions, and give employers a competitive edge.